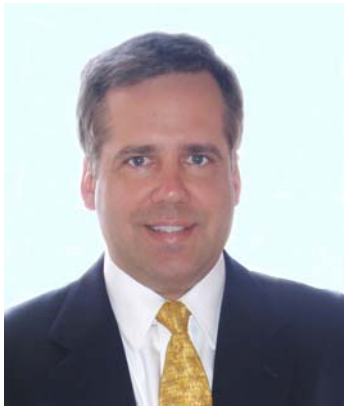


Paul Stasaitis

Senior Managing Director



Two Alhambra Plaza
Penthouse II-A
Coral Gables, Florida 33134

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Specialty

- Senior Debt
Permanent, Bridge & Construction
- Structured Financing
Joint Venture Equity & Mezzanine
- Tenant in Common Ownership
Financing Structures

Asset Types
Multi-Housing
Office
Retail
Industrial

Professional Designations

- Licensed Real Estate Broker –
State of Florida
- Licensed Mortgage Broker – State
of Florida

Education

- BS, University of Tampa

Career Summary

Mr. Stasaitis is a Senior Managing Director in the Miami office of HFF (Holliday Fenoglio Fowler, L.P.) with more than 20 years of experience in commercial real estate investment banking and investment sales. He is primarily responsible for commercial property debt transactions in the southeast U.S.

Mr. Stasaitis joined the firm in 1995. Prior to that, he was a Senior Appraiser for a Tampa-based commercial appraisal firm where, in addition to performing institutional level commercial assignments, he also completed all required MAI course work. Prior to this position, Mr. Stasaitis was employed by LJ Hooker International as a commercial investment sales broker, where he was honored as top producer while specializing in multi-housing and retail property sales. In aggregate, Mr. Stasaitis has been involved in the financing and/or sale of over 40 million square feet of industrial, office, retail and multi-housing properties.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
Phillips Point	West Palm Beach, FL	Sale	\$200,000,000
Esperante Office Tower	West Palm Beach, FL	Investment Sale	\$104,500,000
Airport Corporate Center	Miami, FL	Fixed-rate	\$91,000,000
Westin Ft. Lauderdale Beach	Ft. Lauderdale, FL	Adjustable rate	\$84,000,000
FRI Office Portfolio	FL and TN	Variable rate	\$72,000,000
AP Adler Industrial Portfolio	Throughout FL	Fixed-rate	\$64,000,000
Brookfield Portfolio	Various	Adjustable-rate	\$64,000,000
1200 Brickell Office	Miami, FL	Variable-rate	\$62,250,000
Quantum Lake Villas	Boynton Beach, FL	Fixed-rate	\$60,500,000
Merritt Square Mall II	Merritt Island, FL	Fixed-rate	\$57,000,000
AOA Office/Warehouse	Miami, FL	Fixed-rate	\$53,500,000
Alhambra Plaza II	Coral Gables, FL	Fixed-rate	\$50,000,000
Alhambra Plaza	Coral Gables, FL	Variable-rate	\$45,000,000
Plaza Venezia	Orlando, FL	Fixed-rate	\$44,600,000
Adam Grant Office	San Francisco, CA	Variable-rate	\$43,400,000
New River Center	Ft. Lauderdale, FL	Investment Sale	\$42,600,000
Portofino Apartments	Tampa, FL	Adjustable rate	\$41,800,000
University Mall	Carbondale, IL	Fixed-rate	\$40,000,000
Merritt Square Mall	Merritt Island, FL	Variable-rate	\$40,000,000
Interstate Corporate Center	Norfolk, VA	Fixed-rate	\$38,200,000
The Colonnade	Coral Gables, FL	Fixed-rate	\$38,000,000
FlexxSpace-Highwoods Portfolio	Tampa, FL	Variable-rate	\$38,000,000
CMLS Credit Facility	Multi-State	Variable-rate	\$35,000,000
Crossroads @ Lake Buena Vista	Orlando, FL	Fixed-rate	\$34,600,000
Town Center at Celebration	Orlando, FL	Fixed-rate	\$23,000,000
Ironstone Condo Conversion	Parker, CO	Variable-rate	\$22,700,000
Watkins –Dawson Center	Atlanta, GA	Fixed-rate	\$21,000,000
Snapper Creek/Galloway Medical	Miami, FL	Fixed-rate	\$20,775,000
Watermark at Westshore	Tampa, FL	Variable-rate	\$20,000,000

Professional Affiliations

- National Association of Industrial & Office Parks
- Commercial & Industrial Association of Dade County
- International Council of Shopping Centers
- Mortgage Bankers Association