

HFF[®]

Holliday Fenoglio Fowler, L.P.

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**HFF arranges \$97.5 million refinancing
for seven-property nationwide industrial portfolio**

DALLAS, TX – The Dallas office of HFF (Holliday Fenoglio Fowler, L.P.) announced today that it arranged a \$97.5 million refinancing for a seven-property industrial portfolio in Florida, New Jersey, Oregon and Texas.

HFF managing director John Rose worked exclusively on behalf of the borrower, ING Clarion Partners to secure the five-year fixed-rate refinancing through a life insurance company.

The portfolio totals 2.2 million square feet and is 93% occupied overall. Properties include: Madison Industrial Park Building A in Tampa, Florida; 34 Englehard in Monroe, New Jersey; 888 Doremus in Newark, New Jersey; Columbia Corporate Park Buildings 1 & 2 in Portland, Oregon; 2755 Regent Boulevard in Dallas, Texas; Stafford Distribution Buildings 1 – 3 in Stafford, Texas; and Port 225 A, B and C in Pasadena, Texas.

Founded in 1982, ING Clarion and its affiliates manage almost \$50 billion in assets in the private equity, public equity and public debt sectors of the real estate markets. The ING Clarion organization has almost 500 associates located in major markets throughout the U.S.. The firm is the U.S. investment management arm of ING Real Estate, a global real estate company active in investment management, development and finance. With a total business portfolio of more than \$175 billion and offices in 22 countries in Europe, the Americas, Asia and Australia, ING Real Estate ranks among the world's strongest real estate companies. ING Real Estate is part of ING Group, a global financial institution of Dutch origin offering banking, insurance and asset management to over 75 million private, corporate and institutional clients in more than 50 countries. More information about the firm is available at www.ingclarion.com.

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HFF (NYSE: HF) operates out of 18 offices nationwide and is a leading provider of commercial real estate and capital markets services to the U.S. commercial real estate industry. HFF offers clients a fully integrated national capital markets platform including debt placement, investment sales, structured finance, private equity, note sales and note sale advisory services and commercial loan servicing.

www.hfflp.com.

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