



Holliday Fenoglio Fowler, L.P.

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**HFF places \$13.5 million loan with Principal Global Investors
for 2-8 Germak Drive in Carteret, New Jersey**

FLORHAM PARK, NJ – The New Jersey office of HFF (Holliday Fenoglio Fowler, L.P.) announced today that it placed a \$13.5 million loan with Principal Global Investors for 2-8 Germak Drive, a 299,625-square-foot industrial building in Carteret, New Jersey.

HFF senior managing director Jon Mikula and associate director Michael Klein worked exclusively on behalf of the borrower, The Hampshire Companies, to arrange the four-year, fixed-rate loan. Proceeds are being used to purchase the property and pay for closing costs and leasing commissions to re-tenant the building.

P.C. Richard & Sons will occupy the entire property for use as a warehouse distribution facility, service center and training facility. Situated on 15.7 acres, 2-8 Germak Drive is close to Exit 12 off the New Jersey Turnpike as well as the Newark Liberty International Airport and Port Newark/Elizabeth Marine Terminal.

The Hampshire Companies is a full-service, private real estate investment fund manager based in Morristown, New Jersey with a portfolio of more than 15 million square feet of commercial space and assets valued at more than \$2 billion. Additional information on The Hampshire Companies and its funds is available online at www.hampshireco.com.

HFF (NYSE: HF) operates out of 18 offices nationwide and is a leading provider of commercial real estate and capital markets services to the U.S. commercial real estate industry. HFF offers clients a fully integrated national capital markets platform including debt placement, investment sales, structured finance, private equity, note sales and note sale advisory services and commercial loan servicing.

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